ORDINANCE NO. 171-23

AN ORDINANCE AUTHORIZING THE MAYOR TO SOLICIT REQUESTS FOR PROPOSALS (RFP's) FOR NON-EMERGENT PATIENT TRANSPORT FROM NURSING HOMES, AND DECLARING AN EMERGENCY.

BE IT ORDAINED BY THE COUNCIL OF THE CITY OF MEDINA, OHIO:

SEC. 1: That the Mayor is hereby authorized and directed to solicit Requests for Proposals (RFP's) for Non-Emergent Patient Transport from Nursing Homes to Cleveland Clinic Medina Hospital.

SEC. 2: That a copy of the RFP is marked Exhibit A, attached hereto and incorporated herein.
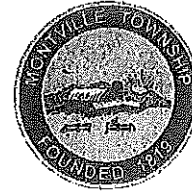
SEC. 3: That it is found and determined that all formal actions of this Council concerning and relating to the passage of this Ordinance were adopted in an open meeting of this Council, and that all deliberations of this Council and any of its committees that resulted in such formal action, were in meetings open to the public, in compliance with the law.

SEC. 4: That this Ordinance shall be considered an emergency measure necessary for the immediate preservation of the public peace, health and safety, and for the further reason to hire an outside firm as soon as possible; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and signature by the Mayor.

PASSED: ___October 23, 2023___   **SIGNED:** ___James A. Shields___
                                                  President of Council Pro-Tem

ATTEST: ___Kathy Patton___   **APPROVED:** ___October 24, 2023___
              Clerk of Council

                                       SIGNED: ___John M. Coyne, III___
                                                           Acting Mayor

MEDINA TOWNSHIP   The City Of Medina Ohio. Preserving the Past, Forging the Future.

ORD. 171-23

Proposal

Interested parties should submit proposals to the attention of Mayor Dennis Hanwell, City of Medina, 132 North Elmwood Avenue, Medina, OH 44256, by Friday, December 15, 2023, at 4:00 pm.

The proposal should include the following:

1. Completion of the attached Proposal Cover Sheet.

2. Provide a description of the company's ability to provide the required services, including the number of ambulance units available, years in operation, insurance coverage, average response time to a non-emergent call, the number of employees by job title and their certifications.

3. Provide an overview of the company's interest in and reasons for submitting a proposal.

4. Outline what the company's level of expectation as defined by the total number of runs in a range format that your company would need to obtain that would be financially beneficial.

5. Provide any additional information that you deem appropriate, such as contract requirements, initial agreement terms, and exclusivity clause requirements.

6. You may attach letters of recommendation from current clients.

Request for Proposals

Non-Emergent Patient Transport from Nursing Homes

Summary and Background

The City of Medina, in partnership with Medina Township, Montville Township, and the Cleveland Clinic of Medina currently provide Emergency Medical Services to residents through the Cleveland Clinic Medina Life Support Team. These entities share the total operating cost for LST based on utilization of services. The charges per locale are based on the end-user service delivered after collections, which yields a low-cost, high quality operating model. Within the three locales, there are twelve (12) nursing care providers that are also served by LST.
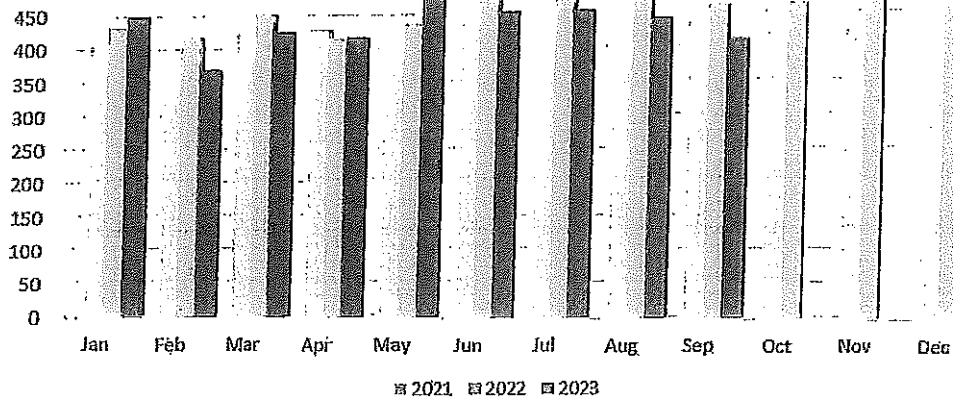
This current arrangement with nursing care facilities is negatively impacting the use of LST services for non-emergent patient transport from nursing care facilities to Cleveland Clinic Medina Hospital. Although the care at the hospital is needed, the services of a full 911 squad is unwarranted in such cases. An LST squad responder is a much higher level of medical specialty, advanced life-support, and cost than is required in cases of medically stable nursing home transports. Additionally, these transports take the LST squad out of service for a true 911 emergency. This results in higher cost to the resident, facility, or insurer, due to lack of other transport options for a higher level of patient acuity.
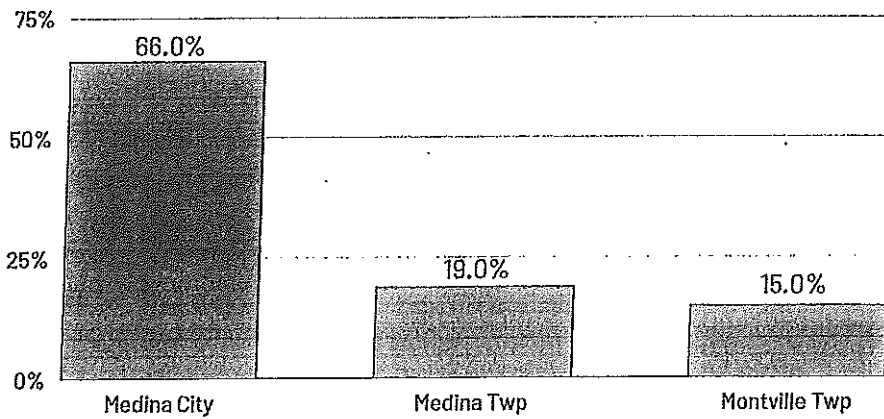
Project Purpose

The City of Medina, Medina Township and Montville Township are looking to expand services with the addition of a non-emergency ambulance transport provider to serve the nursing homes that currently use the 911 LST service for non-critical patient transports. This dedicated transport group would serve bedded, wheelchair, or other non-critical transports via ambulance. Enclosed you will find a general report showing the volumes of the nursing home runs, as well as general runs by LST.

See pages 2 and 3 for graphs providing additional documentation on LST Runs and Nursing Home Transports.
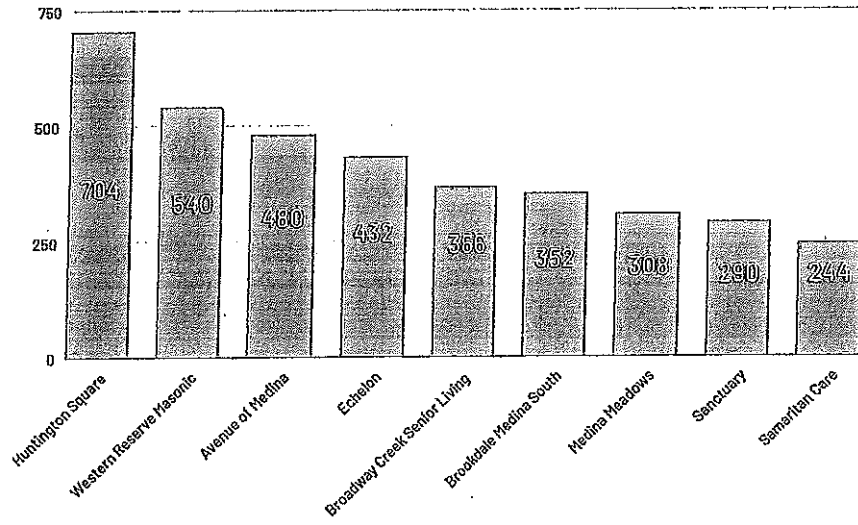
Total LST Runs by Month
2021 - 2023

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

2021 2022 2023

Percentage Allocation by Entity
All Patient Transports

66.0%	19.0%	15.0%
Medina City	Medina Twp	Montville Twp

Percentage Allocation by Entity
All Patient Transports

MEDINA TOWNSHIP

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Proposal

Interested parties should submit proposals to the attention of Mayor Denise Hanwell City of Medina, 132 North Elmwood Avenue, Medina, OH 44256 Board by Friday, December 15, 2023, at 4:00 pm.

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Non-Emergent Patient Transport from Nursing Homes

Proposal Coversheet

Company Name: _____

Company Address:_____

Years in Business: _____

Primary Area of Coverage: _____

Company Contact Name: _____

Company Contact Title:_____

Contact Phone: _____ Contact Email:_____

Company Information:

_____ Numbers Ambulance Units

_____ Number of Employees

_____ Number of Certified Employees

Please list any locales that this company currently serves in Medina County and what is the nature of that service:

_____

_____

_____

_____